

HIRING

BENEFITS OF HIRING A CHW



- Improved health outcomes
- Decreased costs
- System navigation for patients
- Tailored programs to community needs
- Increased job opportunities for low-income communities¹
- Clinics better connect to the community²

QUALITIES TO LOOK FOR



- Close connection to the community served⁴
- Friendly/outgoing, patient, open-minded, honest, compassionate, eager to grow³
- Positive communication skills
- Adaptability, reliability, fortitude⁴
- Persistence, confidentiality

HOW TO RECRUIT



- Networking, word-of-mouth
- Advertising in the community
- Recruiting internally
- Media ads (internet, newspaper)¹

INCLUDE IN JOB POSTING



- Community or patient population to be served
- CHW role within the clinical care team
- Activities and responsibilities
- Training requirements²
- Desired experience: service coordination, organization, capacity building, advocacy,⁴ health education, language capacity
- Prioritize previous CHW training and experience over formal education (See Example Job Descriptions)

QUESTIONS TO ASK



- What type of experience do you have working in the community?
- What steps would you go through to build trust with patients?
- Give an example of a time you went above and beyond the call of duty to get the job done.⁵

References

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3. Rosenthal L et al. Progress Report of the Community Health Worker (CHW) Core Consensus (C3) Project: Building National Consensus on CHW Core Roles, Skills and Qualities. (2016). Retrieved from <http://www.chwcentral.org/sites/default/files/CHW%20C3%20Project.pdf>
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5. Sunset Community Health Center, Inc. (2016). Community Health Workers Scoring Guide.
6. MHP Salud. (2014) Supervision Manual for Promotor(a) de Salud Programs. Retrieved from <http://mhpsalud.org/run-your-community-health-worker-program-effectively-with-our-free-supervision-manual-for-promotora-de-salud-programs-manual/>
7. Michigan Primary Care Association. (nd). Community Health Worker Job Description Example. Retrieved from <http://www.mpca.net/page/CHWtoolkit>

